

# 2023 Q1 Financial Report

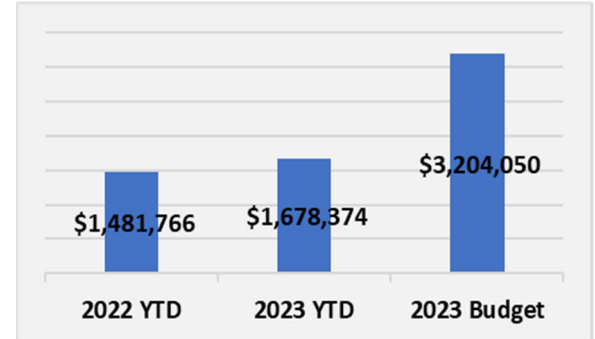
1st Quarter 2023



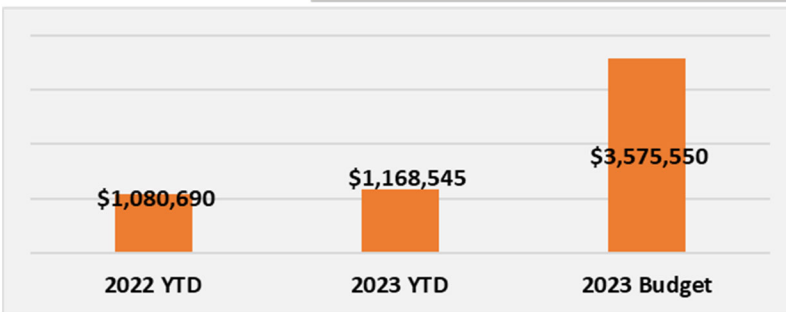
## KEY REVENUE INDICATORS OVERVIEW—ALL FUNDS

The ad valorem tax revenues are derived from taxes levied on real property, personal property and state assessed utilities. This is one of the largest revenue sources for the City of Roeland Park, with ad valorem taxes levied for the General and Bond Funds. Property tax collections through the 1st Quarter are right at 50% of the amount budgeted for 2023, this is normal as we generally receive half of the total in Q1 and the second half in July. The increase is attributable to the increase in taxable value between 2022 and 2023.

### Property Tax



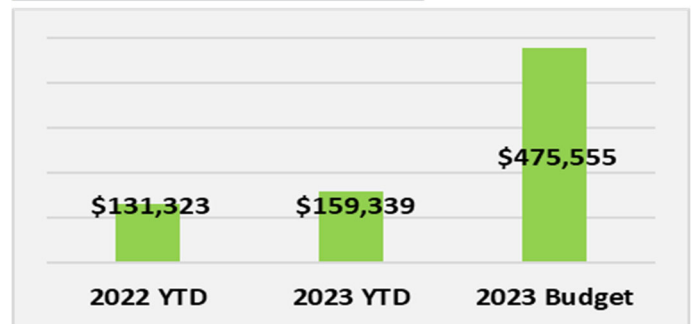
### Sales/Use Tax



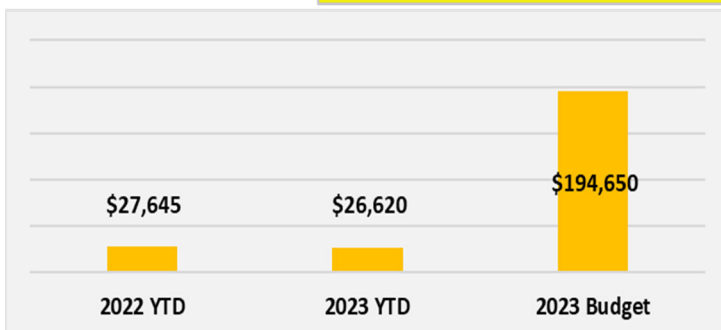
Combined, sales taxes, excluding those in TDDs and the CID, are 8% greater than in 2022 YTD. This is significant, especially in light of 2020, 2021 and 2022 figures seeing unprecedented growth year over year. For example Sales tax collections set a 5 year high in 2020. YTD collections stand at 33% of the 2023 Budget (very positive with only 25% of the year remaining in the books).

Franchise agreements are long term and result in payments to the City of 5% of gross receipts. All franchise fee revenues are credited to the General Fund. Collections are 21% higher than they were YTD in 2022 and amount to 33% of the 2022 budget (positive pace as Q1 is more gas driven and the next two quarters are electric driven). The chart reflects collections to date of franchise fees. Telecommunications related franchise fees continue to decline.

### Franchise Fees



### Court Fines



Court fines and fees represent only about 7% of General Fund revenue. Fines are on par with 2022 YTD figures. A 2021 Objective contributed to a significant reduction in fines in 2021 and 2022. This revenue is shown in the "Caution" category due to Q1 collections equating to only 14% of the 2023 budget which should be around 25% at the conclusion of the first quarter. Warmer months do tend to an increase in fines.

POSITIVE

CAUTION

NEGATIVE

# 2023 Q1 Financial Report

1st Quarter 2023



## ALL BUDGETED FUNDS ACTUAL COMPARED TO BUDGET

As is generally the case revenues are running ahead of a standard 25% through the end of Q1 for those funds that receive property taxes (General Fund, Bond/Interest Fund, and TIF funds). The Special Street Fund is running ahead of 25% due to CARS reimbursements for 2022 projects being received in Q1 of 2023. Sales tax collections being higher than anticipated contributes to the two TDD funds and the Community Center fund being higher than 25%. The Property Owner Association accounting activity has been completed already resulting in that fund reflecting 100% of budget. The Equipment and Building Reserve Fund budget contemplates receiving proceeds from the sale of The Rocks and that transaction has not yet occurred.

Expenditures are running behind a standard 25% through the end of Q3, as is generally the case. The Aquatic Center Fund and Equipment/Building Reserve Funds are ahead of 25% due to major capital investments already occurring. The transactions accounted for in the Property Owners Association Fund are entirely complete for 2023.

Fund	YTD Actual Revenues	2023 Budgeted Revenues	Difference	% of Total Budget
General Fund	\$ 2,879,752	\$ 6,616,685	\$ (3,736,933)	44%
Bond & Interest Fund	\$ 378,401	\$ 589,489	\$ (211,088)	64%
Aquatic Center Fund	\$ 1,024	\$ 378,581	\$ (377,557)	0%
Special Street Fund 27 - A	\$ 1,014,094	\$ 1,409,770	\$ (395,676)	72%
Community Center Fund	\$ 65,094	\$ 210,250	\$ (145,156)	31%
Special Infrastructure 27 - D	\$ 296,126	\$ 1,093,130	\$ (797,004)	27%
Equipment & Bldg Reserve Fund	\$ 30,700	\$ 2,078,920	\$ (2,048,220)	1%
TIF 1A/B - Bella Roe / Walmart	\$ 224,660	\$ 1,235,560	\$ (1,010,900)	18%
TDD#1 - Price Chopper	\$ 94,148	\$ 273,200	\$ (179,052)	34%
TDD#2 - Lowes	\$ 39,160	\$ 151,700	\$ (112,540)	26%
CID #1 - RP Shopping Center	\$ -	\$ 45,555	\$ (45,555)	0%
TIF 3C - Old Pool Area	\$ 222,977	\$ 371,842	\$ (148,865)	60%
Property Owners Association	\$ 33,847	\$ 33,845	\$ 2	100%
American Rescue Act	\$ -	\$ -	\$ -	#DIV/0!
TIF 4 Fund	\$ -	\$ -	\$ -	#DIV/0!
<b>TOTAL</b>	<b>\$ 5,279,984</b>	<b>\$ 14,488,527</b>	<b>\$ (9,208,543)</b>	<b>36%</b>

Fund	YTD Actual Expenditures	2023 Budgeted Expenditures	Difference	% of Total Projection
General Fund	\$ 1,218,569	\$ 6,551,529	\$ (5,332,960)	19%
Bond & Interest Fund	\$ -	\$ 603,963	\$ (603,963)	0%
Aquatic Center Fund	\$ 108,261	\$ 375,481	\$ (267,220)	29%
Special Street Fund 27 - A	\$ 465,030	\$ 2,004,900	\$ (1,539,870)	23%
Community Center Fund	\$ 47,134	\$ 179,245	\$ (132,111)	26%
Special Infrastructure 27 - D	\$ 333,197	\$ 2,036,330	\$ (1,703,133)	16%
Equipment & Bldg Reserve Fund	\$ 1,828,579	\$ 3,207,825	\$ (1,379,246)	57%
TIF 1A/B - Bella Roe / Walmart	\$ 2,014	\$ 1,902,320	\$ (1,900,306)	0%
TDD#1 - Price Chopper	\$ 1,600	\$ 270,000	\$ (268,400)	1%
TDD#2 - Lowes	\$ 1,800	\$ 149,000	\$ (147,200)	1%
CID #1 - RP Shopping Center	\$ -	\$ 3,082,666	\$ (3,082,666)	0%
TIF 3C - Old Pool Area	\$ 4,464	\$ 601,000	\$ (596,536)	1%
Property Owners Association	\$ 31,892	\$ 31,875	\$ 17	100%
American Rescue Act	\$ 144,243	\$ 431,500	\$ (287,257)	33%
TIF 4 Fund	\$ -	\$ -	\$ -	#DIV/0!
<b>TOTAL</b>	<b>\$ 4,186,782</b>	<b>\$ 21,427,634</b>	<b>\$ (17,240,852)</b>	<b>20%</b>

# 2023 Q1 Financial Report

1st Quarter 2023



## GENERAL FUND SUMMARY

### REVENUE

General Fund revenue collected through Q1 of 2023 is \$2.864 mm. The City has collected 43% of projected revenues 25% of the way through the year. This is common due to 50% of property taxes being received by Q1. Franchise Fees and Sales Taxes are also running ahead of budget (indicating a strong economy). Licenses and Permits are under budget which is common in Q1. As noted on page 1, Fines are down. Other Sources/Interest income is at 34% of budget. Transfers-In have been completed for 2023.

Department	YTD Actuals	2023 Budget	Difference	% of Total Budget
<b>BEGINNING FUND BALANCE</b>	<b>\$ 2,838,732</b>	<b>\$ 2,797,190</b>	<b>\$ (41,542)</b>	
<b>Revenues</b>				
Property Taxes & Assessments	\$ 1,919,567	\$ 3,624,570	\$ 1,705,003	53%
Franchise Taxes	\$ 159,339	\$ 475,555	\$ 316,216	34%
Intergovernmental	\$ 59,760	\$ 236,275	\$ 176,515	25%
Sales Tax	\$ 526,431	\$ 1,559,210	\$ 1,032,779	34%
Licenses and Permits	\$ 29,562	\$ 157,050	\$ 127,488	19%
Fines and Forfeitures	\$ 26,620	\$ 194,650	\$ 168,030	14%
Other/Interest Income	\$ 117,245	\$ 342,565	\$ 225,320	34%
Transfer-In	\$ 25,810	\$ 25,810	\$ -	100%
<b>TOTAL REVENUES</b>	<b>\$ 2,864,335</b>	<b>\$ 6,615,685</b>	<b>\$ 3,751,350</b>	<b>43%</b>
<b>Expenditures</b>				
General Overhead	\$ 175,895	\$ 1,618,019	\$ 1,442,125	11%
Police	\$ 289,083	\$ 1,358,235	\$ 1,069,152	21%
Court	\$ 35,652	\$ 124,690	\$ 89,038	29%
Neighborhood Services	\$ 35,522	\$ 143,280	\$ 107,758	25%
Administration	\$ 96,102	\$ 392,310	\$ 296,208	24%
Public Works	\$ 139,540	\$ 861,180	\$ 721,640	16%
Employee Benefits	\$ 264,863	\$ 1,181,000	\$ 916,137	22%
City Council	\$ 10,597	\$ 56,830	\$ 46,233	19%
Parks and Recreation	\$ 22,350	\$ 117,040	\$ 94,690	19%
Solid Waste	\$ 148,426	\$ 679,125	\$ 530,699	22%
<b>TOTAL EXPENDITURES</b>	<b>\$ 1,218,029</b>	<b>\$ 6,531,709</b>	<b>\$ 5,313,680</b>	<b>19%</b>
<b>INCREASE/DECREASE TO FUND BALANCE</b>	<b>\$ 1,646,306</b>	<b>\$ 83,976</b>		
<b>ENDING FUND BALANCE</b>	<b>\$ 4,485,038</b>	<b>\$ 2,881,166</b>		

# 2023 Q1 Financial Report

## GENERAL FUND SUMMARY (CONT.)

1st Quarter 2023



### EXPENDITURES

General Fund expenditures are \$1.2 million YTD, or 19% of budgeted expenditures. Expenditures per department are running under the standard 25% through Q1 with the exception off the Court Department. Annual software renewal fees for Court are paid in Q1 which contributes to the higher percentage for this department.

## INVESTMENT SUMMARY

Starting in December 2015 the City began to invest its idle cash using Columbia Capital Management as the City's asset managers. The City's initial investment was \$2,423,718. The City now has a total of \$13.67 mm actively invested. Cash in excess of what is needed for capital projects and debt has been reinvested in the City's portfolio. Interest is paid at maturity. The yield to maturity is the appropriate performance measure for City investments as the City holds investments to maturity. Performance in 2023 reflects accrued interest of \$28,607 and received interest of \$85,774. Total fees paid to Columbia Capital through Q1 is \$6,152. This is charged quarterly and based on a three-month average balance charged at a 0.18% annual rate. Current net earnings from our investment account is \$568,476.

The City purchased a new Public Works facility, continued Community Center renovations and paid the retainage on a number of capital projects from 2022 all in Q1 of 2023, which required allowing numerous investments to mature and return funds to the checking account. This is the reason for the investment balance decreasing since Q4 2022. The larger than normal cash balance is available to cover capital investment planned in 2023.

Yield to maturity has seen a significant increase during the past 12 months. Less than 2% has been common prior to the Fed raising lending rates in 2022.

Pooled Cash and Investments			
Type of Investment	Actual %	Market Value	Yield to Maturity
Municipal Bonds	0%		
Agency Securities	70%	9,577,187.36	4.60%
Treasury Notes	0%		
Subtotal	70%	9,577,187.36	
<b>Cash and Cash Equivalents</b>			
US Bank	30%	4,009,485.44	0.00%
TD Ameritrade	0%	86,773.68	0.00%
Treasury Bills	0%		
Subtotal	30%	4,096,259.12	
<b>Total Portfolio</b>	<b>100%</b>	<b>13,673,446.48</b>	

# 2023 Q1 Treasurer's Report

1st Quarter 2023



## SUMMARY

Cash balances stand at just under \$4 million at the end of Q1. The larger than normal cash balance is available to make payment on capital construction projects during the next two quarters. Investments maturing in Q2 and Q3 will likely be reinvested because cash balances along with monthly revenue will cover obligations during the next two quarters.

Funds	12/31/2022 Balance	Receipts	Disbursements	3/31/2023 Balance
General Fund	\$ 100,553.35	\$ 2,882,201.55	\$ 2,074,257.07	\$ 908,497.83
Bond & Interest Fund	20,677.16	378,400.88	-	399,078.04
Aquatic Center Fund	3,699.15	1,024.00	(1,738.78)	6,461.93
Special Street Fund 27 - A	29,073.66	1,014,094.23	(84,970.12)	1,128,138.01
Community Center Fund Fund 27 - C	38,939.55	65,094.02	47,133.82	56,899.75
Special Infrastructure 27 - D	5,513.78	296,126.06	(266,802.96)	568,442.80
Equipment & Bldg Reserve Fund	195,747.68	30,700.00	853,469.56	(627,021.88)
TIF 1A/B - Bella Roe / Walmart	391,761.56	224,660.44	2,013.62	614,408.38
TDD #1 - Price Chopper	69,173.64	94,148.39	1,599.99	161,722.04
TDD #2 - Lowes	28,913.67	39,159.74	1,800.01	66,273.40
CID #1 - RP Shopping Center	7,180.95	-	-	7,180.95
TIF 2A/D - McDonalds / City Hall	-	-	-	-
TIF 3C - Old Pool Area	5,889.38	222,977.27	4,464.00	224,402.65
American Rescue Act	2,277.54	-	(355,757.40)	358,034.94
TIF 4 Fund	-	-	-	-
Property Owners Association Cash	26,008.51	33,847.00	31,892.00	27,963.51
	\$ 925,409.58	\$ 5,282,433.58	\$ 2,307,360.81	\$ 3,900,482.35



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1st Quarter 2023



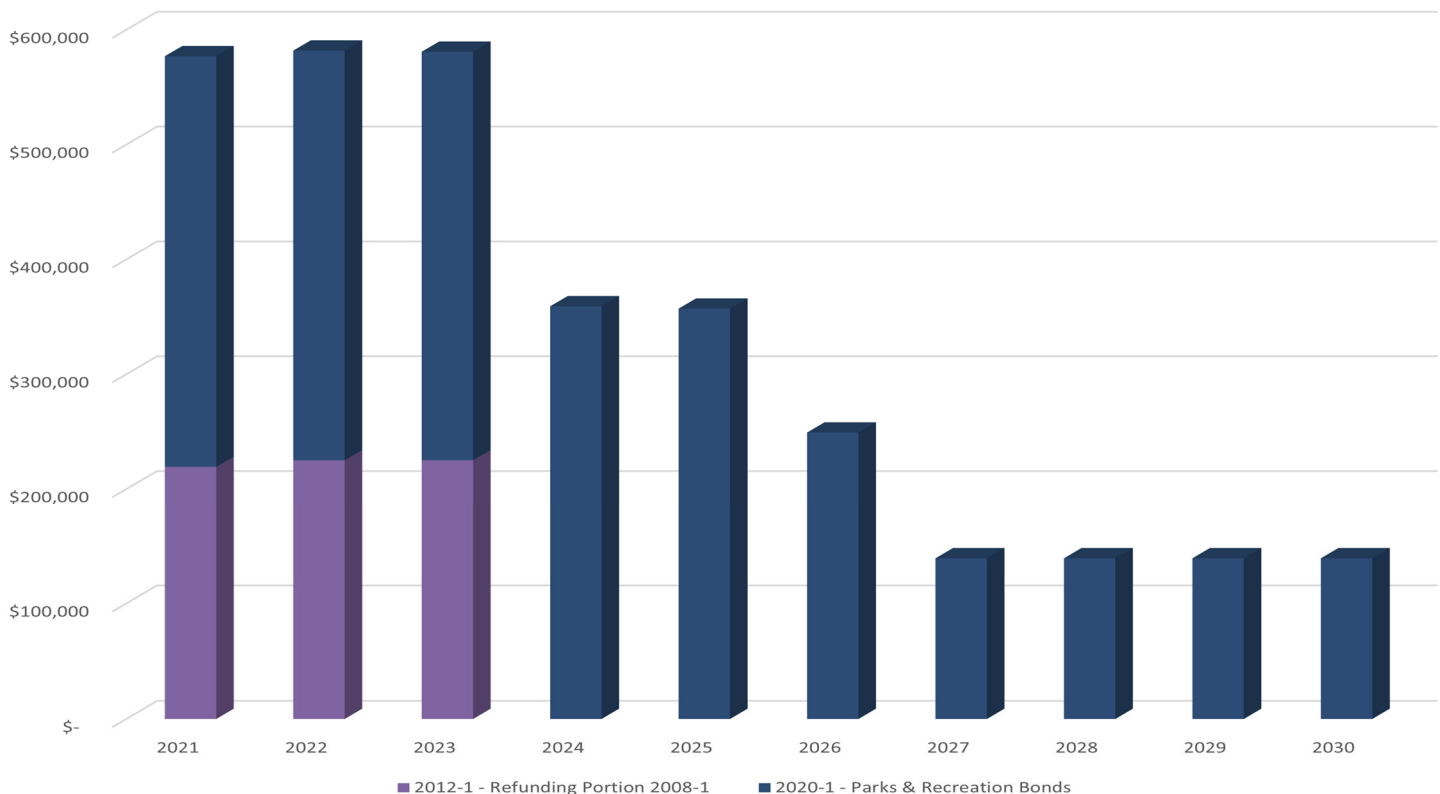
## DEBT SUMMARY

Year to date no interest or principal payments have been made. Half of the annual interest due on outstanding debt will be paid in May. The second half of the interest payment along with principal payment will be made in November.

Debt Issue	Approved by Council	Date Issued	Original Amount	Interest Rate	1/1/2023 balance (w/interest)	Expiration Date	2023 Total Payment
<b>General Obligation Bonds:</b> 2012-1 Bond Issues: Refunding Portion 2008-1 (streets/stormwater)  2020-1 Bond Issue: Refunding of 2010-1 and 2011-2, R Park and Pool Improvements	Various, see original issue	May-12	\$1,970,000	.65-2.4	\$448,599	12/1/2023	\$225,280
	2020	Sep-20	\$214,209	1.51	\$1,878,126	12/31/2030	\$355,702
<b>\$2,326,725</b>							<b>\$580,982</b>
<b>Revenue Bonds:</b>	<i>*Debt service resources are limited to TDD revenues received - City is not liable for debt</i>						
Transportation Development District:	<i>*The interest payments due are unknown as they are determined by the trustee as debt is repaid. The balance for TDDs reflect principal only.</i>						
Sales Tax Revenue Bonds, 2005 and 2006A - Price		Nov-05	\$3,555,000	4.50-5.875	\$1,770,473	12/1/2025	\$1,770,473
Sales Tax Revenue Bonds, 2006A - Price Chopper/Shopping Center		Jan-06	\$1,090,000	5.875	\$644,455	12/1/2025	\$644,455
Sales Tax Revenue Bonds, 2006B - Lowe's		May-12	\$1,690,000	5.125-5.875	\$663,139	12/1/2025	\$663,139
<b>\$3,078,067</b>							<b>\$3,078,067.00</b>

## Roeland Park Debt Service - 2021 - 2030

Bond & Interest Fund



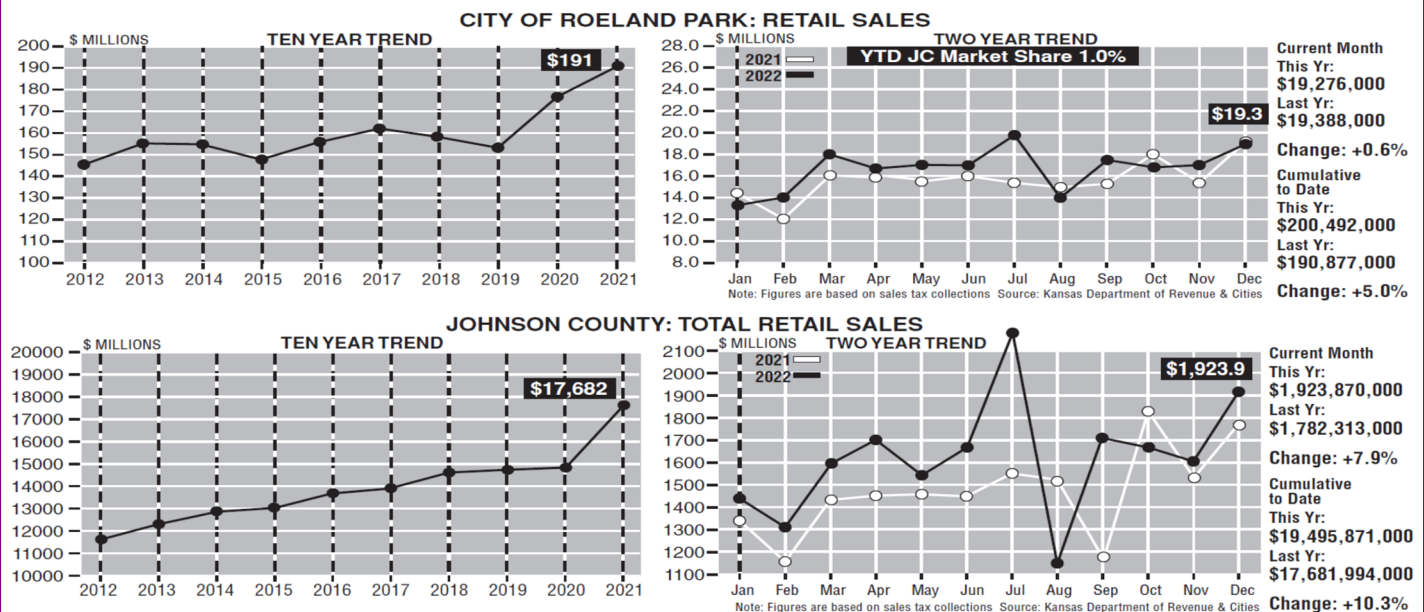
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1st Quarter 2023



## COMMUNITY STATISTICS

**Retail Sales:** The County Economic Research Institute (CERI) provides information for all cities in Johnson County. CERI's most recent retail sales figures are through December 2022 which shows a 5.0% increase for Roeland Park compared to year to 2021. This is the third year in a row of unprecedented growth for Roeland Park. The prior two years were influenced by 5% and 6% annual inflation respectively. However, the growth experienced in 2020 during COVID shutdown has been sustained. Historically retail sales growth has been around 1%, driven by rising prices. Johnson County's retail sales growth is even higher, in part due to new retail businesses being added throughout the County. Attached is the latest CERI report.



**Building Permits:** Through Q1 of 2023, the City has issued 67 building permits at a value of approximately \$334,650. The value and volume are down compared to most normal years. This is an indication that reinvestment is slowing. We will likely see a rebound in the value with the issuance of a building permit for the EPC development. the projects are more substantial compared to prior years. Permit volume and value are indicators of a communities economic health.

